



# PRACTICAL EXAMPLES CONCERNING EU4HEALTH TENDERS PARTICIPATION FROM MSS

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## ASPECTS TO TAKE INTO ACCOUNT IN A TENDER CALL PARTICIPATION

### *The CNT experience*

- **Scope** and description of the service procurement
- **Who may submit a tender : Single tenderer or Joint tenderers ?**

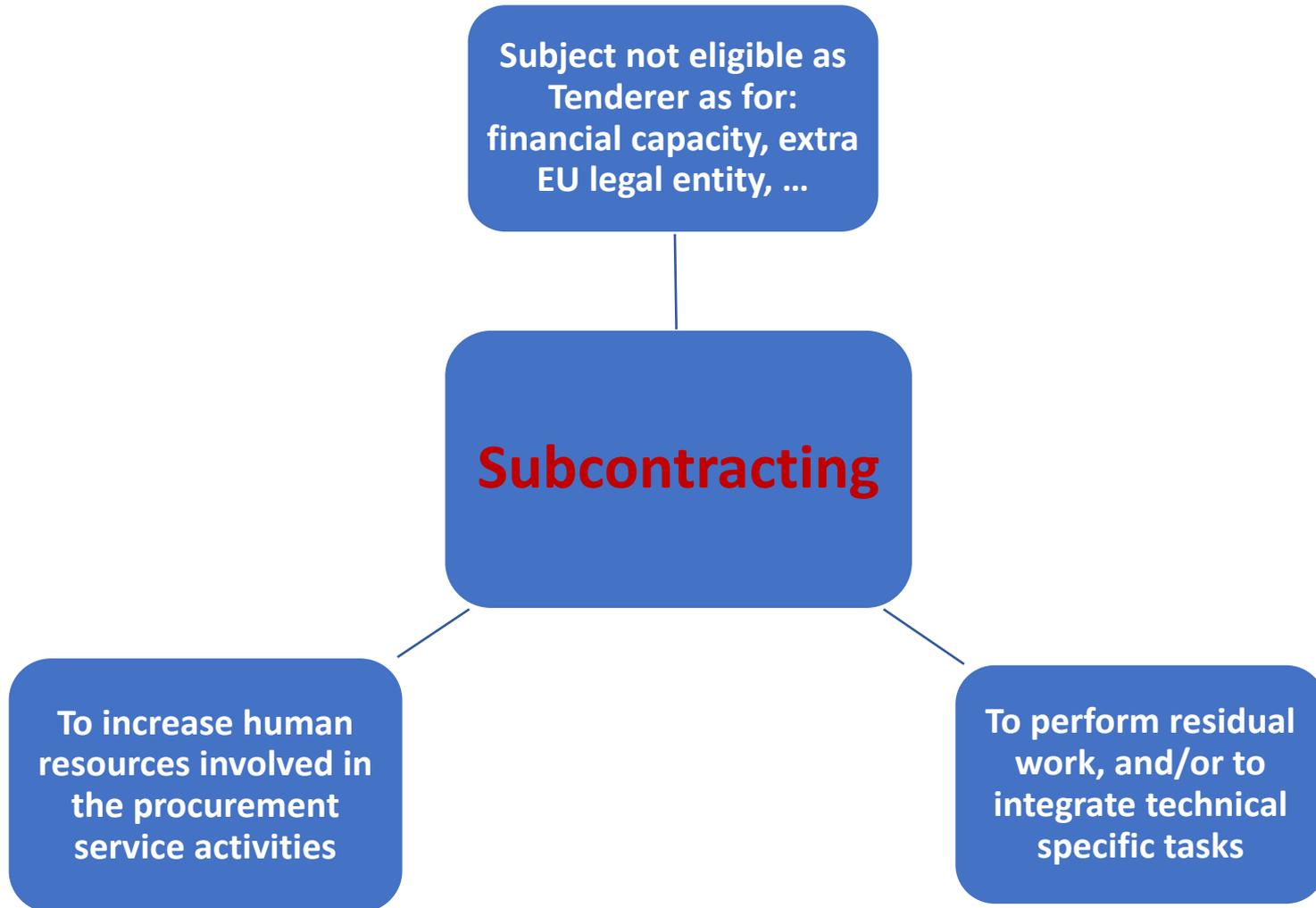


\* Art.II.6.5 If the contractor is composed of **two or more economic operators** (i.e. who submitted a joint tender), they are all jointly and severally liable to the contracting authority for the *performance of the contract*.



# ASPECTS TO TAKE INTO ACCOUNT IN A TENDER CALL PARTICIPATION

## *The CNT experience*



## ASPECTS TO TAKE INTO ACCOUNT IN A TENDER CALL PARTICIPATION

### *The CNT experience*

- **Legal and Regulatory capacity**
- **Economic and financial capacity**  
with particular attention to all docs be submitted  
(*Balance\_sheet* and *Profit\_and\_Loss\_Accounts*)
- **Technical and Professional capacity**  
with particular attention to be compliant with all CRITERIA listed (T1, T2, etc)  
For any Criterion be aware to respect the *Minimun level of capacity* and to provide *Evidence (CVs and Statements of Availability )*
- **Budget's construction**  
with particular attention to the *Financial offer form*: best value money/  
detailed economic quotation in advance/ check VAT exclusion)



Annex I. List of documents to be submitted with the tender or during the procedure

Description	Joint tender		Identified Subcontractor	Entry on whose capacity is being relied	When and where to submit the document?	Instructions for uploading in eSubmission (if applicable)	
	Sole tenderer	Group leader				Member of the group	How to name the file?
<p><b>1. Identification and information about the tenderer.</b></p> <p>eSubmission view</p>							
<p><b>Declaration on Honour on Exclusion and Selection Criteria</b> (see Section 3.1)</p> <p>model in Annex 2. Declaration on Honour on exclusion and selection criteria</p>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	With the tender in eSubmission	<p>Declaration on Honour'</p> <p>With the concerned entity under 'Parties' → 'Identification tenderer' → 'Attachments' → 'Declaration on Honour'.</p> <p>For entities on whose capacity is being relied and who are not subcontractors, the document must be uploaded in the section of</p>
<p><b>Evidence of non-exclusion</b> (see Section 3.1)</p>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Only upon request by the Contracting Authority	n.a.
<p><b>Evidence of legal existence and status</b></p>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>			Only upon request by the EU Validator services	n.a.
<p><b>Evidence of legal capacity</b> (see Section 3.2.1)</p>						In the Participant Register	n.a.
<p><b>Evidence of economic and financial capacity F1</b> (see Section 3.2.2)</p>	<p>The documents must be provided only by the involved entities who contribute to reaching the minimum capacity level for criterion F1.</p>				With the tender in eSubmission	<p>'Balance_sheet_entity_year'</p> <p>'Profit_Loss_Account_entity_year'</p>	With the Group leader or the sole tenderer under 'Parties' → 'Identification tenderer' → 'Attachments' → 'Economic and financial capacity'.
							the Sole tenderer or Group leader:
<p><b>Evidence that the person signing the documents is an authorised representative of the entity</b></p>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>			With the tender in eSubmission	'Authentication to sign documents'
<p><b>Power of attorney</b> (see Section 2.4.1)</p> <p>model in Annex 3</p>			<input checked="" type="checkbox"/>			With the tender in eSubmission	'Power of attorney'
<p><b>List of identified subcontractors</b> (see Section 2.4.2)</p> <p>model in Annex 4. List of identified subcontractors</p>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>				With the tender in eSubmission	'List of identified subcontractors'
<p><b>Commitment letter</b> (see Section 2.4.2 and 2.4.3)</p>			<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>		With the tender in eSubmission	'Commitment letter'
			(model in Annex 5.1)	(model in Annex 5.2)			With the concerned entity under 'Parties' → 'Identification tenderer' → 'Attachments' → 'Other documents'.



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**MAIN DIFFERENCES between EU CALLS FOR TENDERS and EU CALLS FOR PROPOSALS:**  
*The CNT experience*

**EU CALLS FOR TENDERS**

*Prefinancing not always applicable/not foreseen*

*More flexibility  
(invoice with total costs)*

*Mandatory*

*Acquired by the  
Contracting Authority*

*Goods/Services/Supplies/Works*

**EU CALLS FOR PROPOSALS**

*Prefinancing  
applicable/foreseen*

*Detailed financial reports  
(Reimbursement for real costs)  
and supporting docs*

*More flexibility*

*Results are owned by  
beneficiaries*

*Guidelines, Manual,  
Professional community, report  
or completion of project ...*

Payment arrangements  
and co-funding

Administrative  
management

Respect of timeline  
Tasks achievement

Intellectual property  
rights

Results

## **EUROCET128 \_TENDER n° EAHC/2011/Health/03**

### **Creation of Reference Compendia for the Application of a Single European Coding System for Human Tissues and Cells\_Service contract n. 2011 61 02**

Service contract financed from the EU Public Health Programme 2008-2013

Start date and duration of project: 21<sup>st</sup> Dec 2011, 30 months

EU funding: 449,470.00

Consortium: two partners (*CNT*\_leader: the Competent Authority for Tissues and Cells in Italy, and *Artman Technologies*: a company with extensive experience in designing and implementing IT systems for traceability and management of transplantation activities) and one sub-contractor: the standards organisation *ICCBBA* that manages and develops the ISBT 128 standard for coding of blood, tissues and cells globally.

Their subcontracting was mainly due to the fact that this important international organization is not based in a EU Member State.

**WP 1:** TE compendium - CNT

**WP 2:** Product compendium - ICCBBA

**WP 3:** The code Translator - Artman

**WP 4:** Pilot Testing - All

**WP 5:** Dissemination - CNT



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## OBJECTIVES:

The implementation of a **single European Coding System (SEC)** was supported through the construction of two official **reference compendia** in a publicly visible database hosted by the EC: one was the list of authorized EU Tissue Establishments (TEs); the other was a list of EU T&C product codes. A translator tool allowed look-up of both compendia and mapping between national and EU codes.

## OUTPUTS:

The **Single European Code - SEC** - was foreseen in Article 10 of the Directive 2006/86/EC, and its structure incorporates the information specified in Annex VII of this Directive. **This is an alphanumeric code that carries information on the TE, the donation number, the product code, divisions and expiry date in a standard format.** The system allows TEs to continue to use existing national coding systems or international systems such as ISBT128 while adding the Single European Code to the label. The format of the Single European Code has been established as follows:

### Donation Identification

ISO Country Identifier	TE Code	Unique Donation Number
2 characters (alphabetic)	6 characters (alpha/numeric)	13 characters (alpha/numeric)

### Product Identification

Coding System Identifier	Product Code	Split Number	Expiry Date
1 character (alphabetic)	7 characters (alpha/numeric)	3 characters (alpha/numeric)	8 characters (numeric)

## CONCLUSIONS:

**Anyone in the EU who is holding a container of human tissues or cells will be able to insert the SEC from the label in the publicly accessible code translator hosted by the EC.** This allows access to the compendium record for the TE that is responsible for the safety and quality of that product, providing the authorisation status of that TE and the details of the Competent Authority responsible for its regulation, and the EU generic description of the product itself.



<https://webgate.ec.europa.eu/eucoding/>

The screenshot shows the EU Coding Platform interface. At the top right, there are links for Disclaimer, Privacy Statement, User Manuals, Support, Anonymous, and Logout. The main header features the European Commission logo and the title "EU Coding Platform" with the subtitle "Reference Compendia for the Application of a single European Coding System for Tissues and Cells". Below the header is a navigation bar with buttons for "SEC LookUp", "Compendia", "TE Management", and "Admin". The "SEC LookUp" button is selected. On the left side, there is a sidebar with "SEC LookUp" and "Single European Code (SEC) Search" options, along with a link to "Download Sample SEC maker file". The main content area has three tabs: "Full SEC", "Donation Identification Sequence", and "Product Identification Sequence". Below the tabs is a form with the label "Enter code", an input field, and a "Submit" button. The footer indicates the version "Ver 1.2.3.1" and credits development to "EUROCET28".



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## **EuDonOrgan – Tender n. SANTE/2015/D4/037**

Training and social awareness for increasing organ donation in the European Union and neighboring countries

Service contract n. 2015/D4/037

Service contract financed from the *HEALTH AND FOOD SAFETY DIRECTORATE-GENERAL* – in the framework of EU “Action Plan on Organ Donation and Transplantation (2009-2015): Strengthened Cooperation between Member States” - awarded by the European Commission from the European Union budget, on the initiative of the European Parliament.

Start date and duration of project: 8 September 2016, 36 months

EU funding: €576,000.00

EUDONORGAN is developed by an international consortium, made up of leading European countries in organ donation and transplantation management:

- Universität De Barcelona and DTI Foundation
- Institute for transplantation of Organs and Tissues of the Republic of Slovenia
- Institute for Transplantation and Biomedicine Ministry of Health, Republic of Croatia
- Istituto superiore di Sanita – Italian National Transplant Centre (CNT)
- Dinamia Social Consultancy Agency – Madrid

**WP1.** Train the Trainers

**WP2.** Social Awareness

**WP3.** Dissemination

**WP4.** Evaluation



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## OBJECTIVES:

The main objective of the project was to actively contribute to the increase of organ donation rates in Europe, focusing on two main actions: **training and social awareness** in the European Union and neighboring countries . Both activities were oriented to healthcare professionals and other relevant players such as: patient support groups; representatives of public and governmental agencies, representatives of health institutions, opinion leaders and the media.

## OUTPUTS:

**TRAIN for TRAINER – Online webinars and modules + residential training in Barcelona , June – September 2017**

**101 participants from 28 European countries trained** (Austria, Belgium, Bulgaria, Bosnia & Herzegovina, Croatia, Cyprus, Estonia, Finland, France, Germany, Greece, Hungary, Ireland, Italy, Latvia, Lithuania, Malta, Montenegro, Poland, Portugal, Romania, Serbia, Slovakia, Slovenia, Spain, Sweden, The Netherlands, Turkey)

**SIX COMMUNICATION EVENTS and DISSEMINATION ACTIVITY** (Website, Brochure and Press Release)



## CONCLUSIONS:

Participants reinforce their knowledge on the main aspects of living and deceased donation and acquire useful information on **quality control procedures and communication strategies, and explore different educational techniques to maximize the outcomes of future awareness and training sessions on organ donation.**



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# Thanks for your attention!



CENTRO NAZIONALE  
**TRAPIANTI**



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