



# NFP Joint Action

## *EU4Health - Public procurements*

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*HaDEA A2 - EU4Health and SMP Food*

*20 September 2022*

European  
Health and  
Digital  
Executive  
Agency

# Public Procurement – main features

Public procurement means the **purchasing of works, supplies and services by public bodies.**

Initiative and control lie entirely with the contracting authority who produces the detailed specifications.

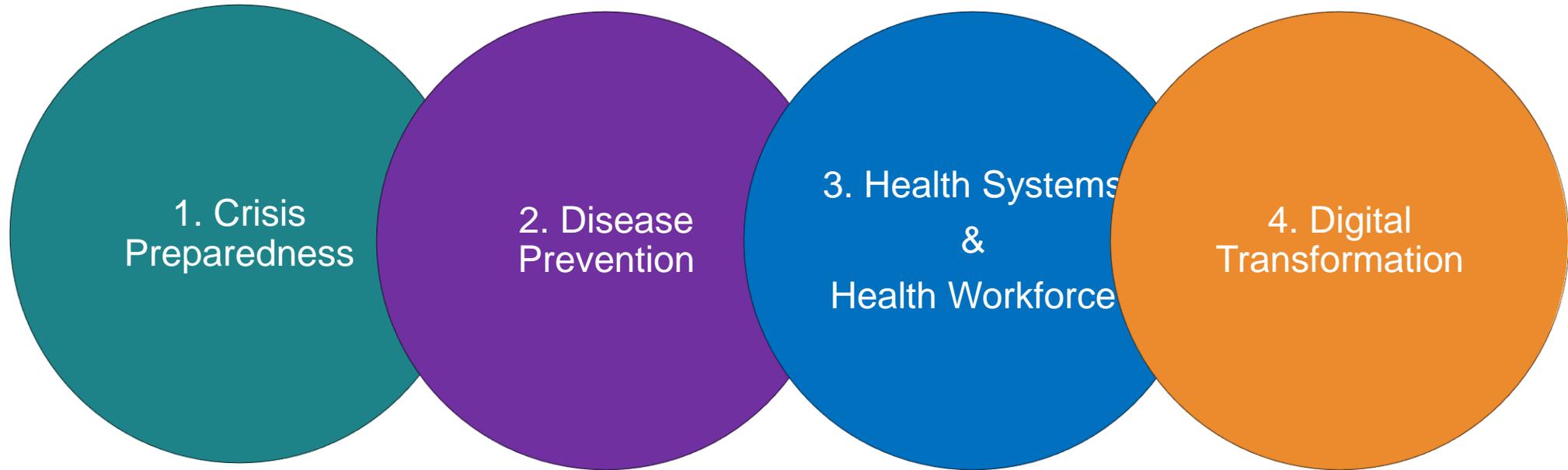
The **result of the action** remains the **property of the contracting authority.**

The **contractor's invoice is only paid in exchange of the delivered services,** as per the contract signed by both parties.

# Procurements – which procedures?

- Open call for tenders – published on e-tendering (<https://etendering.ted.europa.eu/general/page.html?name=home>)
- Request for services within existing Framework contracts – invitation to submit a tender is only sent to the economic operators that are part of a framework contract
- Negotiated procedures

# AWP – Strands and budget



Cancer

Total Budget Available under Annual Work Programme 2022  
**835 349 555 EUR**

# AWP 2022 – Procurements overview

29 procurements to be implemented by HaDEA and DG SANTE



EUR 300 000 000,00

Calls are published

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**Ted**·eTendering

Calls for tenders from the European institutions



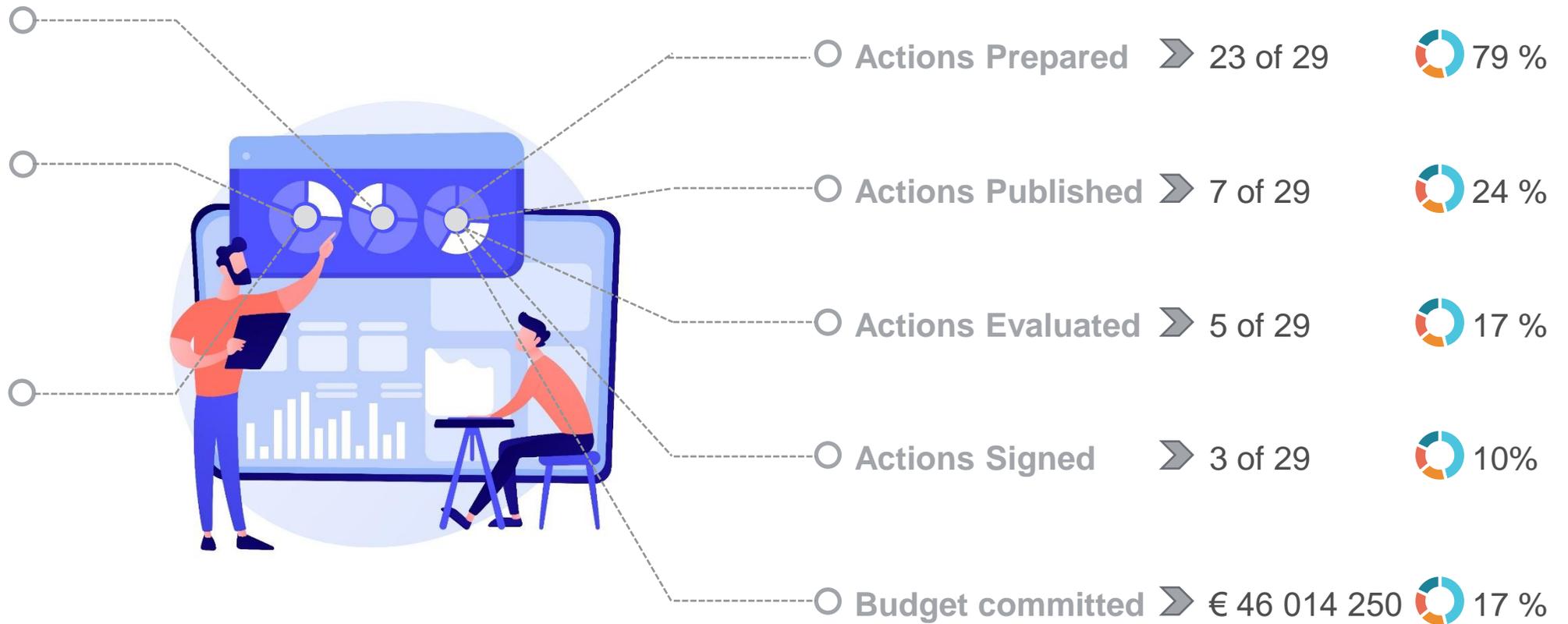
Long procedure: approx. 6-9 months between publication and signature of contract.

# AWP 2022 - Progress so far

EU4Health 2022  
Procurement  
Budget  
EUR 300 000 000

HaDEA  
Procurement  
Budget  
EUR 263 670 000

HaDEA  
Number of actions  
29

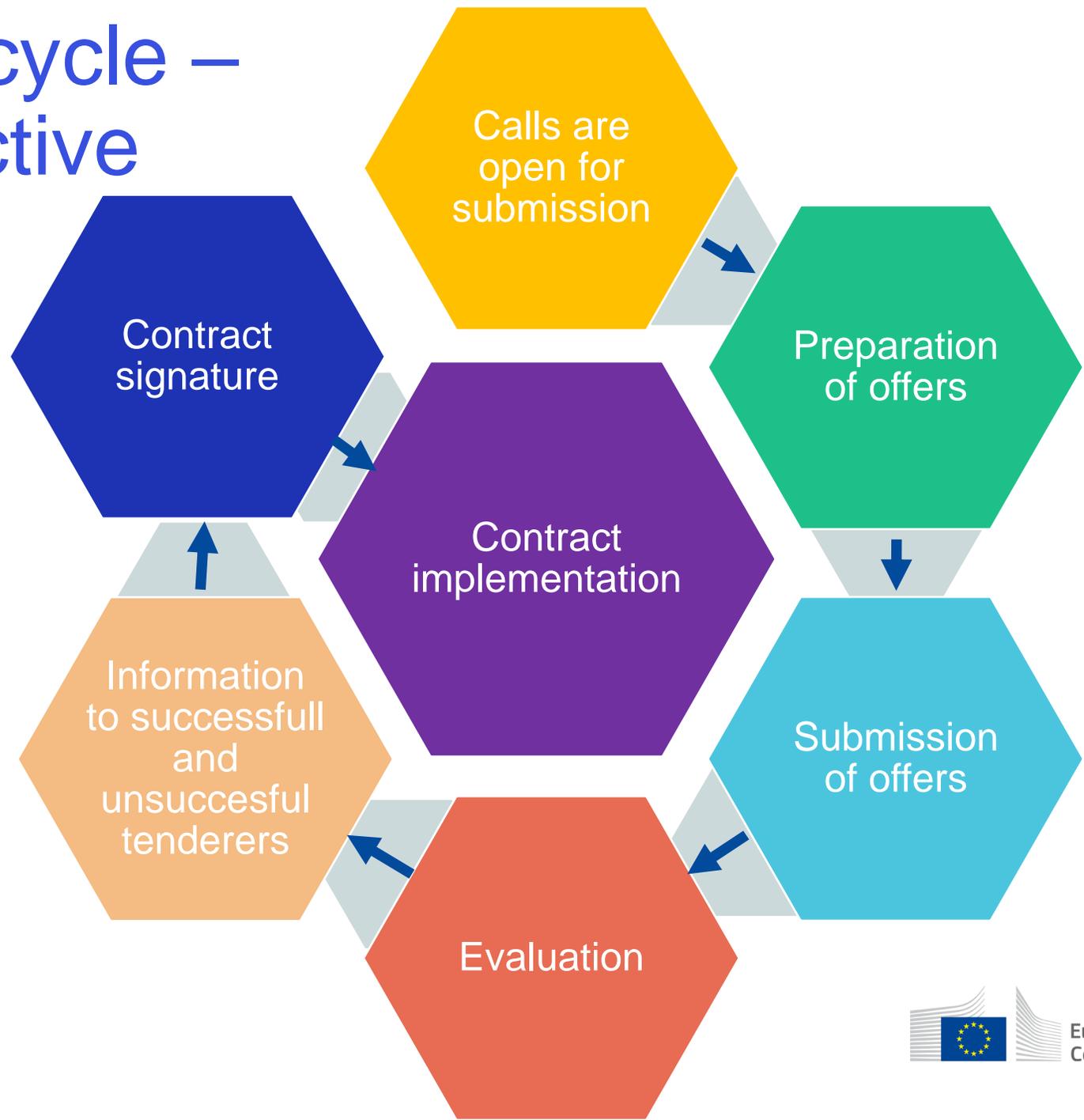


# Procurements life cycle (HaDEA perspective)



From opening of the calls to the implementation of contracts

# Procurements life cycle – Applicants perspective



From submission of offers to the implementation of contracts

Submit your offer

# Publication of calls

Calls are open for submission

EU institutions' eProcurement platform based on EU Directives on public procurement.

Allowing free electronic access to **call for tenders' documents** such as contractual documentation, technical specifications, annexes, questions and answers etc.,

The screenshot shows the top part of the TED eTendering website. At the top, there is a dark grey bar with the European Union flag and the text "An official website of the European Union" and a dropdown menu "How do you know?". Below this is a green bar with the TED logo (a stylized EU flag) and the text "Ted·eTendering" in green and blue, followed by "Calls for tenders from the European institutions" in blue. Below the green bar is a navigation menu with four items: "TED", "TED SIMAP", "TED eNotices", and "TED eTendering", which is highlighted in green. Above the navigation menu, there is a breadcrumb trail: "Europa > TED home > eTendering home > Search for call for tenders".

# eTendering

Calls are open for submission

This site is a part of 

eTendering 4.7.1 [About eTendering](#) | [Help](#) | [Site map](#) | [Contact](#)



## Ted·eTendering

Calls for tenders from the European institutions

English (en) 

[Europa](#) > [TED home](#) > [eTendering home](#)

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Search

### My account

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### Call for tenders

[Search for calls for tenders](#)

[Search for a document](#)

[FAQ](#)

### What is TED eTendering?

TED eTendering is an EU institutions' eProcurement platform based on EU Directives on public procurement. Allowing free electronic access to call for tenders' documents such as contractual documentation, technical specifications, annexes, questions and answers etc., TED eTendering effectively represents an added-value extension to TED (Tenders Electronic Daily), the online version of the "Supplement to the Official Journal of the European Union".

### How can I benefit from TED eTendering?

TED eTendering provides free electronic access to calls for tenders published by EU institutions, agencies and other bodies. It is integrated and synchronized with TED eNotices and TED website, where public procurement notices are published.

TED eTendering users can benefit from the following services:

#### Contracting Authorities

- A collaborative eProcurement environment for preparing and publishing call for tenders' documentation
- Easy management of the preparation and publication of questions and answers
- Synchronization with the contract notice filled in on TED eNotices and published on TED website
- Automatic publication of the call for tenders on the same day as the contract notice
- Generation of reports, statistics on documents downloaded, subscribers etc.
- Possibility to publish calls for tenders for all types of procedures, even lower value procedures independently from TED website

### Help

[Help on this page](#)

<https://etendering.ted.europa.eu/general/page.html?name=home>

# Find your call

Calls are open for submission

- Call for tenders
- Search for calls for tenders
- Search for a document
- FAQ

Contracting authority

Press ctrl (or cmd) to select more than one element

- European Environment Agency (EEA)
- European External Action Service (EEAS)
- European Fisheries Control Agency (EFCA)
- European Food Safety Authority (EFSA)
- European Foundation for the Improvement of Living and Working Conditions (Eurofound)
- European Health and Digital Executive Agency (HaDEA)

Status

All

Start date

From  To

Closing date

From  To

Procedure type

Ongoing calls for tenders Press ctrl (or cmd) to select more than one element

- All
- Accelerated open procedure
- Accelerated restricted procedure
- Competitive dialogue
- Contest
- Design contest

Forthcoming calls for tenders Press ctrl (or cmd) to select more than one element

- All
- Call for Expression of Interest (CEI) Preselection of Candidates
- Call for Expression of Interest (CEI) Vendor's List
- Planned negotiated procedure for middle/low value contracts
- Planned call for tenders with OJ S publication

Search Clear

Results per page: 10 | 25 | 50

99 Calls for tenders found, displaying 1 to 10. [First/Prev] 1, 2, 3, 4, 5, 6, 7, 8, 9, 10 [Next/Last]

Tender reference number	Title	Contracting authority	Status	Start date	Closing date
HADEA/2022/OP/0002-PIN	HADEA/2022/OP/0002-PIN Service Contract ...	European Health and Digital Executive Agency (HaDEA)	Open	21/01/2022	14/01/2023
HADEA/2021/OP/0010	HADEA/2021/OP/0010 - Service Contract to...	European Health and Digital Executive Agency (HaDEA)	Open	11/01/2022	04/03/2022
HADEA/2021/OP/0012-PIN	HADEA/2021/OP/0012-PIN – Service Contract...	European Health and Digital Executive Agency (HaDEA)	Open	29/12/2021	22/12/2022

# Download all the relevant documents

Calls are open for submission

## My account

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## Call for tenders

[Search for calls for tenders](#)

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[FAQ](#)

## Call for tenders' details

**The tender deadline has been extended.**

Title: HADEA/2022/OP/0011 - Multiple Framework Contracts in Cascade for Support Actions...  
Contracting authority: European Health and Digital Executive Agency (HaDEA)  
TED publication date: 25/08/2022  
Time limit for receipt of tenders: 14/10/2022 Status: Open

Data Document Library Questions & answers

[Show Filter Parameters](#)

Download all available documents in: [ZIP] 

Results per page: 10 | 25 | 50

5 Documents found, displaying all Documents.

Lot ↕	Title ↕	Document type ↕	Publication date ↕
	01 HADEA 2022 OP 0011 MFC Tobacco Control Invitation to tender - 	Invitation	25/08/2022
	02 HADEA 2022 OP 0011 MFC Tobacco Control Technical Specifications - 	Tender specifications	25/08/2022
	03 HADEA 2022 OP 0011 MFC Tobacco Control Draft Contract - 	Draft contract	25/08/2022
	04 HADEA 2022 OP 0011 MFC Tobacco Control Declaration on honour - 	Declaration on honour	25/08/2022
	05 HADEA 2022 OP 0011 MFC Tobacco Control Financial Offer - 	Price schedule	25/08/2022

- [Call for tenders' main page](#)
- [Return to call for tenders search results](#)

### Actions

- [Submit a tender](#)

### Help

- [Help on this page](#)

EU solidarity with Ukraine

prozorro+

# Tender specifications

Preparation  
of offers

- The service / supply to be purchased by the contracting authority
- The procedure used for the procurement (FWC, open call)
- Minimum requirement, selection and exclusion criteria
- Award criteria
- List of documents that the tenderer will need to submit with its offer

# General information on tendering

- Economic operators can submit a tender either as a **sole tenderer** or as a **group of tenderers**.
- **A joint tender** is a situation where a tender is submitted by a group (with or without legal form) of economic operators regardless of the link they have between them. The group as a whole is considered a tenderer.
  - **All members of the group assume joint and several liability towards the Contracting authority** for the performance of the contract as a whole
  - **Group members must appoint a Group leader** and a single point of contact authorised to act on their behalf in connection with the submission of the tender and all relevant questions, clarification requests, notifications, etc., that may be received during the evaluation, award and until the contract signature
  - **The joint tender must clearly indicate the role and tasks of each member and of the Group leader who will act as the Contracting authority's contact point for the contract's administrative or financial aspects and operational management.** The Group leader will have full authority to bind the group and each of its members during contract execution. If the joint tender is successful, the Contracting authority shall sign the contract with the Group leader, authorised by the other members to sign the contract on their behalf via power of attorney

# Sub-contracting

Preparation  
of offers

- **Subcontracting** is the situation where the **contractor enters into legal commitments with other economic operators which will perform part of the contract on its behalf**. The contractor retains full liability towards the Contracting authority.
- All contractual tasks may be subcontracted unless the Technical specifications expressly reserve the execution of certain critical tasks to the sole tenderer itself, or in case of a joint tender, to a member of the group.
- Tenderers are required to give an **indication of the proportion of the contract that they intend to subcontract**, as well as to **identify and describe briefly the envisaged contractual roles/tasks of subcontractors** meeting any of these conditions for performance of the contract as a whole.
- Any such subcontractor must provide the tenderer with a **commitment letter**.
- **Changes concerning subcontractors identified in the tender** (withdrawal/replacement of a subcontractor, additional subcontracting) **during the procurement procedure** (after the submission deadline and before contract signature) **require the prior written approval of the Contracting authority** subject to verifications.

# Questions and answers

- Contacts with tenderers are **forbidden !**
- The only tool available is the **Q&A section on e-Tendering**

**Call for tenders' details**

Title:	HADEA/2022/OP/0005 Service Contract to Design, Develop, Pilot and Deliver the We...		
Contracting authority:	European Health and Digital Executive Agency (HaDEA)		
TED publication date:	16/03/2022		
Time limit for receipt of tenders:	06/05/2022	Status:	Open

[Data](#)
[Document Library](#)
[Questions and answers](#)

[Generate PDF](#)

Show filter parameters

You must be logged in to create a question.

Results per page: [10](#) | [25](#) | [50](#)  
 10 Questions found, displaying all Questions .

#	Question	Answer	Last publication date	Status
10	Considering that the design and development of the software of the prototype will be executed in the [...]	A description of the how the tool will function in order to be fit-for-purpose for the scope of the call[...]	28/03/2022	Answered
5	Can you please provide the Annexes 3, 4, 5.1 and 5.2 in editable format?	02. HaDEA_2022_OP_0005_Annexes_3_4_5.1_5.2	25/03/2022	Answered
9	With reference to criteria T1 and T2 of section 3.2.3 Technical and professional capacity, page 29/51[...]	Question7	25/03/2022	Answered
8	With reference to criterion T1 of section 3.2.3 Technical and professional capacity, page 29/51 of tender[...]	"Supporting online system" refers to: (i) server maintenance such as operating system upgrade and programming[...]	25/03/2022	Answered
7	With reference to criteria T1 and T2 of section 3.2.3 Technical and professional capacity, page 29/51[...]	The project(s) to be used as evidence of minimum level of capacity under criteria T1 and T2 can be the[...]	25/03/2022	Answered

# Submit your offer

Submission  
of offers

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English (en) ▾

Europa > TED home > eTendering home > Call for tenders' main page > Data

TED TED SIMAP TED eNotices **TED eTendering**

Search

**My account**

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**Call for tenders**

- Search for calls for tenders
- Search for a document
- FAQ

**Call for tenders' details**

Title:	HADEA/2021/OP/0010 - Service Contract to Identify Obstacles to Vaccination of Ph...		
Contracting authority:	European Health and Digital Executive Agency (HaDEA)		
TED publication date:	11/01/2022	Status:	Open
Time limit for receipt of tenders:	04/03/2022		

Data Document Library Questions & answers

Submit a tender

Return to call for tenders search results

**Actions**

- Submit a tender
- Help

# eSubmission

Submission  
of offers



Welcome **Chiara TRIPEPI**



Microsoft Internet Explorer is no longer a supported browser. Please check the system requirements for more information

## Tendering data

**Title:** HADEA/2021/OP/0010 - Service Contract to Identify Obstacles to Vaccination of Physical, Practical or Administrative Nature and Develop Recommendations

**Description:** The main objective of this tender is to support EU Member States in overcoming obstacles to vaccination:1. carry out a mapping of vaccination services in all EU Member States to identify obstacles to vaccination of physical, practical and administrative nature;2. assess, on the basis of a large-scale survey among EU citizens in all EU Member States and a survey among health professionals in EU Member States, to what extent these obstacles have a negative impact on vaccination coverage rates;3. identify, on the basis of criteria developed by the Commission, best practices developed by EU Member States to overcome such obstacles;4. organise onsite-visits to the EU Member States from which best practices have been identified, for the other EU Member States to learn about those5. pilot best practices in volunteering EU Member States; and6. develop final recommendations for overcoming obstacles to vaccination of physical, practical and administrative nature.

## Procedure

**Procedure reference number:** HADEA/2021/OP/0010

**Procurement type:** Services

**Publication date:** 11/01/2022

**Deadline:** 04/03/2022 16:00:59 UTC+01:00

**Procedure type:** Open procedure

**Awarding method:** Best price-quality ratio

**Opening Date:** 08/03/2022 11:00:00 UTC+01:00

**26 days left until closure**

Consult the procedure documents [here](#) to find out which information and documents the contracting authority requires to

## e-Submission service

The e-Submission service of the European Commission allows participants to prepare and submit their responses to procedures electronically in a structured and secure way.

Make sure that you read the **System Requirements** before you start, and that you submit on time.

To use e-Submission, participants (all members of a consortium) must be registered in the Commission online register of organisations participating in the EU grants or procurement procedures. After registration, each organisation obtains a Participant Identification Code (PIC). Registration is free of charge and takes about 5-10 minutes to complete. To check if an organisation is already registered in the Commission organisation register or to register a new organisation, [click here](#).

Yes, I have read and I accept the **Terms and Conditions** and I acknowledge that I have read and understood the **Data Protection Notice**



New submission

# eSubmission

Submission  
of offers



Welcome **Chiara TRIPEPI**



Procedure

Procedure reference number

**HADEA/2021/OP/0010**

Deadline

04/03/2022 16:00:59 UTC+01:00

**26** days left until closure

**Submission ID: 300029647**  
**Last saved: 06/02/2022 15:26:21**  
UTC+01:00

**Submission documents**

Ways to submit      Parties      Tender data      Submission report      Submit

**Different ways to submit.**

Please select the appropriate options below and then click "next" to continue.

Organization type

Sole submission    Joint Submission

Involving subcontractors

Choose the language for your submission

English (en)

# Evaluation of tenders

- The evaluation of the tenders that comply with the submission conditions consists of the following elements:
  - Check if the tenderer has access to procurement (see Section 2.2);
  - Verification of administrative compliance (e.g. signed by duly authorised representative(-s) of the tenderer);
  - Verification of non-exclusion of tenderers on the basis of the exclusion criteria;
  - Selection of tenderers on the basis of selection criteria;
  - Verification of compliance with the minimum requirements defined in the Tender specifications;
  - Evaluation of tenders on the basis of the award criteria.
- The Contracting authority will evaluate the abovementioned elements in the order that it considers to be the most appropriate. If the evaluation of one or more elements demonstrates that there are grounds for rejection, the tender will be rejected and will not be subjected to further full evaluation

# Exclusion & selection criteria

- The objective of the exclusion criteria is to assess whether the tenderer is in any of the exclusion situations listed in Article 136(1) of the Financial Regulation. As evidence of non-exclusion each tenderer needs to submit with its tender a Declaration on Honour (Annex 2)
- The objective of the selection criteria is to assess whether the tenderer has:
  - Legal and regulatory capacity
  - Economic and financial capacity
  - Technical and professional capacity

# Informing the tenderers

Information  
to successful  
and  
unsuccessful  
tenderers

- ALL tenderers will be informed about the results of the procedure, whether they are successful or unsuccessful.
- The letter will include the outcomes of the assessment of the offer they have submitted.

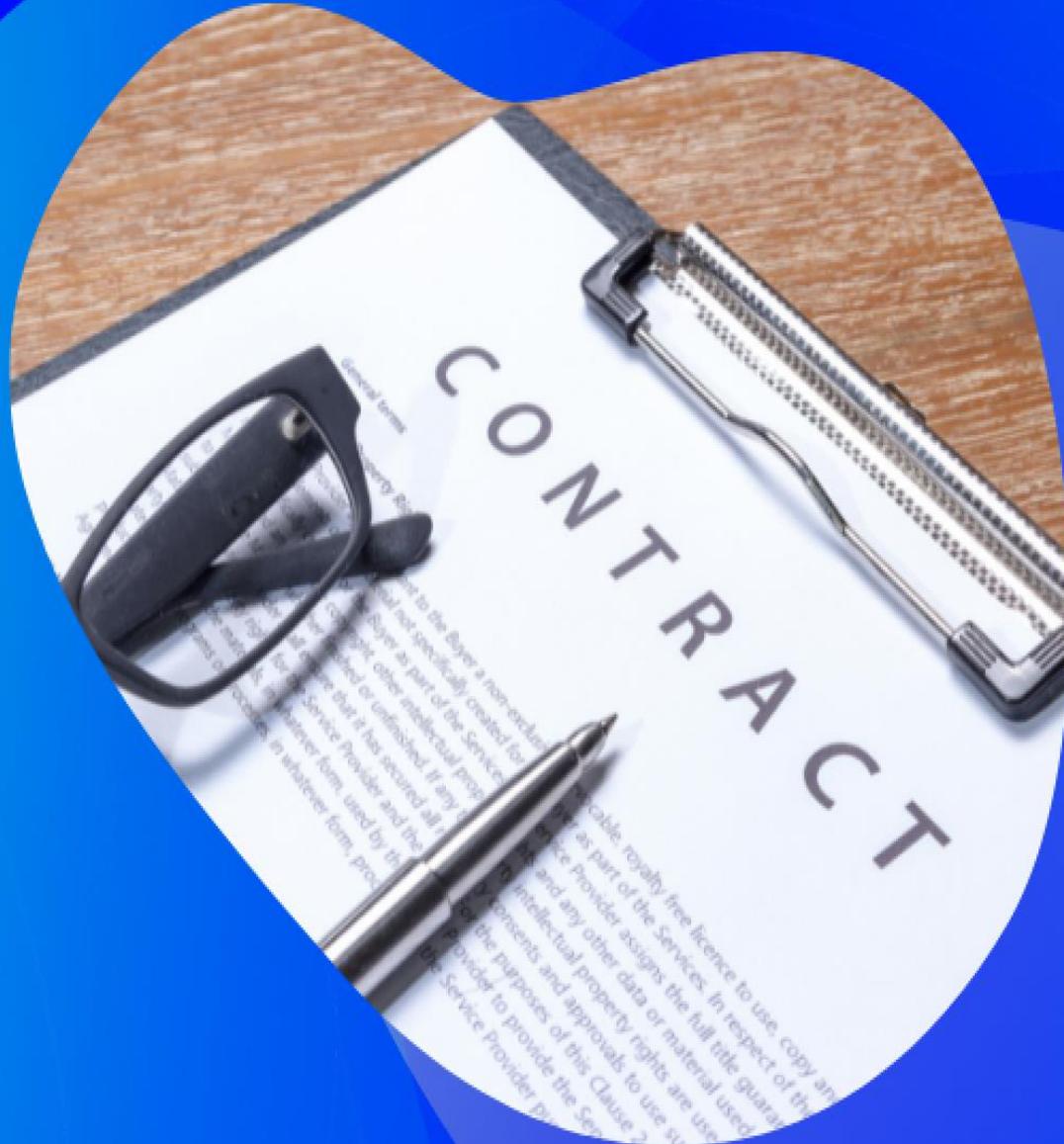
# Contract signature

- The successful tenderer will receive the contract for their signature
- HaDEA is now using QES (qualified electronic signature).
- If the contractor does not have QES, they will have to sign in blue-ink and send the signed contract to HaDEA for our signature.
- The contract enters into force when both parties will have signed it.

# Signed contracts and upcoming calls

# Contracts signed in 2022

- AMR medical countermeasures-market
- AMR medical countermeasures stockpiling
- e-Travel tool - Healthy Gateways
- Assessment for flexible EU manufacturing
- Covid-19 therapeutics mapping platform
- Study on obstacles to vaccination
- Consultation on UDI



# Contract(s) signed

## Supply of 334,540 doses of monkey pox vaccines

(negotiated procedure without prior publication)

A first set of doses has already been delivered to Member States, Iceland and Norway. The remaining doses will be delivered by the end of 2022.

# EU FAB (request to participate closed)

Network of vaccine manufacturing facilities in the EU and EEA, to secure early availability of manufacturing capacities.

(Competitive procedure with negotiation)



EU FAB - Preparedness phase



Public health emergency at EU level



EU FAB - Crisis phase



EU FAB reverts to preparedness phase

# Calls currently open for submission

**DDL 20/09/2022 Training and Networking of Substances of Human Origin (SoHO) Competent Authorities' Staff for Oversight** *The expected results aim at increasing and standardising the competence of inspectors and assessors in this sector across the EU as well as building a network of senior inspectors/assessors, facilitating possible joint inspections, joint assessment of preparation processes and peer audits among Member States, and reinforcing trust between them to facilitate the exchange of SoHO.*

<https://etendering.ted.europa.eu/cft/cft-display.html?cftId=11748>

**DDL 23/09/2022 EU preparedness: Capacity and capability assessment and training programmes for health specialists** *The action aims to support the enhancement of existing pandemic preparedness capacities and capabilities such as national plans, coupled with a comprehensive and transparent framework for reporting and assessment*  
*Indicative budget 5 500 000*

<https://etendering.ted.europa.eu/cft/cft-display.html?cftId=11669>

**DDL 07/10/2022 Multiple Framework Contracts in Cascade for Support Services to Manage Expert Groups in the Field of Health 2023-2025**

<https://etendering.ted.europa.eu/cft/cft-display.html?cftId=11120>

**DDL 14/10/2022 FWC to support the revision of tobacco-control acquis**

*The main purpose of the multiple framework contracts (MFC) in cascade is to provide services to support the various actions in the field of tobacco control at EU level. The objectives include support to the implementation and further development of the EU's tobacco control policy and legislation and actions further outlined in Europe's beating cancer plan.*

<https://etendering.ted.europa.eu/cft/cft-display.html?cftId=11077>

# AWP 2022 – upcoming calls (tentative)

## Cancer- CR

### **October! PIN Published** Development of a code of conduct on fair access of cancer survivors to financial services.

*Activities will include stakeholders engagement to identify obstacles and challenges for cancer survivors to access financial services and work with business; drafting a code of conduct to ensure developments in cancer treatments and their improved effectiveness are reflected in the business practices of financial service providers; ensuring that only necessary and proportionate information is used for the assessment of applicants eligibility for financial products. It will also include recommendations for potential regulatory action at Union level.*

Indicative budget: EUR 2 000 000

<https://etendering.ted.europa.eu/cft/cft-display.html?cftId=12029>

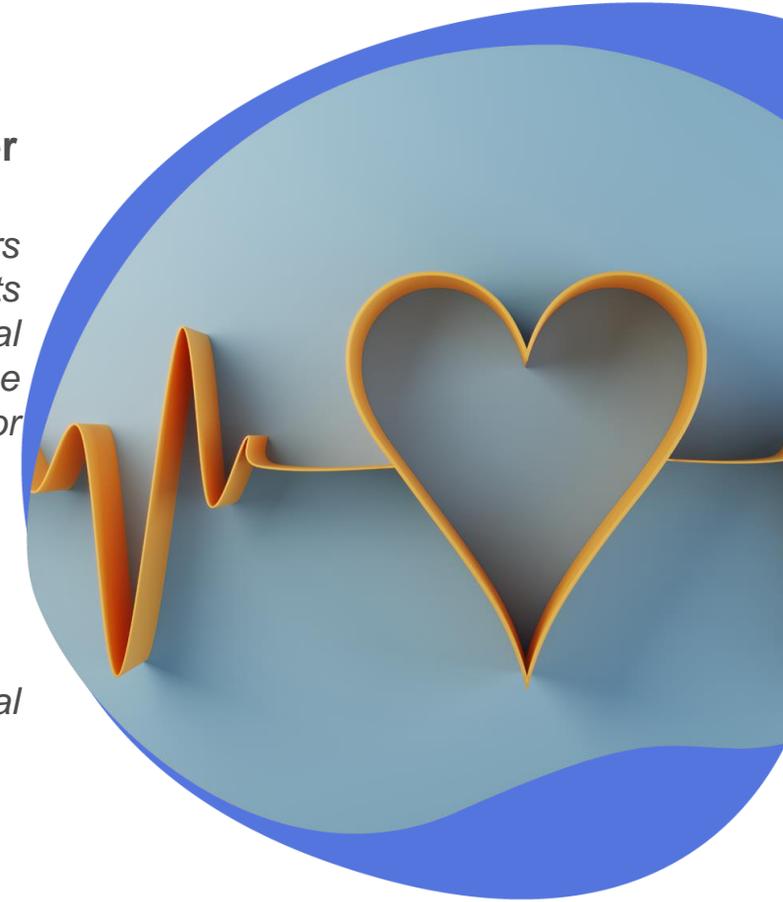
### **October! Study on obstacles for cancer survivors to return to work.**

*A study related to the return to work of cancer survivors, mapping national employment and social protection policies and identifying obstacles and remaining challenges.*

Indicative budget: EUR 500 000

### **Q3! FWC on the technical group supporting the characterising-flavours procedure.**

*The objectives are to support the implementation of the EU tobacco control framework and its adaptation to new developments and market trends with an ultimate goal of creation of a Tobacco-Free Generation by 2040, as announced in the Europe's Beating Cancer Plan.*



# AWP 2022 – upcoming open calls (tentative)

## Crisis preparedness - CP

### Study on market research and mapping of innovative diagnostic testing solutions (HERA).

*To support the gathering of information and mapping of innovative diagnostic solutions that could be used for preparedness and response to cross-border health threats. The expected results are the identification of the current developments and the future production of in-vitro diagnostics for the early and reliable identification of relevant cross-border health threats, as well as an analysis of the supply chains and any possible bottlenecks.*

Indicative budget: EUR 200 000

### **Q4!** IT development for early warning, modelling, simulation, forecast (HERA)

*The expected results are comprehensive IT tools that host, publish and analyse (including modelling, simulating and forecasting) the data in order to support the intelligence gathering and analysis function of HERA, to guide and underpin its work.*

Indicative budget: EUR 24 500 000



# AWP 2022 – upcoming open calls (tentative Q4)



## Health systems- HS

### **Q4 Guidelines on access to healthcare for people with disabilities.**

*The overall objectives are to: a) map and analyse bottlenecks in accessing healthcare for people with disabilities; b) provide guidelines on how to increase access and overcome barriers in access to healthcare for people with disabilities; c) shed light on the situation of the people with disabilities in terms of access to cancer diagnosis and care*

*Indicative budget: EUR 700 000*

### **Supporting the cooperation between the national authorities and professional sector associations in the blood, tissue and cells and organs sectors**

*a) to update and develop ICT modules to support network of national SoHO authorities (NCAs) overseeing safety, quality and efficacy of blood and transplant therapies, including the use of reproductive and non-reproductive cells; b) to facilitate exchanges between key associations of hospital blood banks and associations of medical professionals which are regular therapies users in hospitals, to develop an extended role for hospital blood banks to support the supply and use of these other SoHO therapies in hospitals; c) IT support for SoHO*

*Indicative budget: EUR 750 000*

# Legacy – Third Health Programme

**SPREAD THE WORD!**

## ERN MOBILITY Programme

- Exchange of healthcare professionals between healthcare centers
- From 1 to 3 weeks, all costs covered
- In the field of rare diseases

For any application queries, please contact the  
ERN Mobility Programme mailbox:

**ERNexchange@ecorys.com**



**European  
Reference  
Networks**

# Where to find information on procurements



[https://hadea.ec.europa.eu/calls-tenders\\_en](https://hadea.ec.europa.eu/calls-tenders_en)



[eTendering](#)



[@eu\\_hadea](#)



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# Thank you!



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